

# Financial Supervisory Authority

## Quarterly report SA-Q

|         |      |
|---------|------|
| 1       | 2018 |
| Quarter | Year |

(in accordance with par. 82 section 1 (1) of the Regulation of the Minister of Finance of 19th February 2009, Journal of Laws No 33, item 259)

(for issuers of securities whose business activity embraces manufacture, construction, trade and services)

For the First quarter of the financial year 2018, that is for the period from 01.01.2018 to 31.03.2018

publishing date: 30.05.2018

|  |   |   |
|--|---|---|
| TALEX SA<br>(Full name of the issuer)        |   |   |
| TALEX<br>(Abbreviated name of the issuer)    |   | Informatyka (inf) (sector in accordance with classification of Warsaw Stock Exchange) |
| 61-619<br>(postal code)                      | Poznań<br>(city)                        |   |
| Karpia<br>(street)                           |   | 27 d<br>(number)  |
| 061 827 55 00<br>(phone no)                  | 061 827 55 99<br>(fax)                  |   |
| biuro@talex.pl<br>(e-mail)                   | www.talex.com.pl<br>(www)               |   |
| 782-00-21-045 (taxpayer registration number) | 004772751 (Company registration number) |   |

### SELECTED FINANCIAL DATA

| SELECTED FINANCIAL DATA                                     | PLN in thds  |  | EUR in thds  |  |
|---|--|--|--|--|
|   | 1 quarter(s),<br>Cumulatively/<br>2018, from<br>01.01.2018 until<br>31.03.2018 | 1 quarter(s),<br>Cumulatively/<br>2017, from<br>01.01.2017 until<br>31.03.2017 | 1 quarter(s),<br>Cumulatively/<br>2018, from<br>01.01.2018 until<br>31.03.2018 | 1 quarter(s),<br>Cumulatively/<br>2017, from<br>01.01.2017 until<br>31.03.2017 |
| I. Net revenues from sales of products, goods and materials | 22,046   | 19,752   | 5,276  | 4,605  |
| II. Profit (loss) from operation activities                 | 414  | 1 304  | 99   | 304  |

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|  |           |           |           |           |
|--|-----------|-----------|-----------|-----------|
| III. Gross profit (loss)   | 350       | 1,125     | 84        | 262       |
| IV. Net profit (loss)  | 275       | 898       | 66        | 209       |
| V. Net cash flows from operating activities  | -759      | 377       | -182      | 88        |
| VI. Net cash flows from investment activities  | -1,442    | -339      | -345      | -79       |
| VII. Net cash flows from financial activities  | -1,793    | -1,473    | -429      | -343      |
| VIII. Total net cash flows   | -3,994    | -1,435    | -956      | -335      |
| IX. Total assets (at the end of the current quarter and the end of the previous financial year)                              | 77,862    | 93,347    | 18,501    | 22,381    |
| X. Liabilities and provisions for liabilities (at the end of the current quarter and the end of the previous financial year) | 25,449    | 41,209    | 6,047     | 9,880     |
| XI. Long-term liabilities (at the end of the current quarter and the end of the previous financial year)                     | 6,753     | 7,110     | 1,605     | 1,705     |
| XII. Short-term liabilities (at the end of the current quarter and the end of the previous financial year)                   | 11,473    | 24,662    | 2,726     | 5,913     |
| XIII. Shareholder's equity (at the end of the current quarter and the end of the previous financial year)                    | 52,413    | 52,138    | 12,454    | 12,500    |
| XIV. Share capital (at the end of the current quarter and the end of the previous financial year)                            | 3,000     | 3,000     | 713       | 719       |
| XV. Number of shares (pcs) (at the end of the current quarter and the end of the previous financial year)                    | 3,000,092 | 3,000,092 | 3,000,092 | 3,000,092 |
| XVI. Profit (loss) per one common share (PLN/EUR)  | 0.09      | 0.30      | 0.02      | 0.07      |
| Diluted profit (loss) per one common share (PLN/EUR)   |           |           |           |           |
| XVII. Book value per share (PLN/EUR) (at the end of the current quarter and the end of the previous financial year)          | 17.47     | 17.38     | 4.15      | 4.17      |
| Diluted book value per share (PLN/EUR) (at the end of the current quarter and the end of the previous financial year)        |           |           |           |           |
| Declared or paid dividend per share (PLN/EUR)  | 1.20      | 1.10      | 0.29      | 0.26      |

**Rules for conversion of the basic financial items into EURO.**

The conversion into EURO took place in the following manner: Positions from I to VIII and XVI and XVIII were calculated according to the average exchange rate for a given period, used as the arithmetic mean of the NBP exchange rates of the last day of a month during the period. For items from IX to XIV and XVII the NBP exchange rate of the last day of the period was used.

EURO courses accepted to calculate the selected financial data:

The first quarter of 2018

the average exchange rate: 1 EURO = PLN 4.1784

rate on 31.03.2018: 1 EURO = PLN 4.2085

The first quarter of 2017  
the average exchange rate: 1 EURO = PLN 4.2891  
rate on 31.03.2017: 1 EURO = PLN 4.1709

The report should be forwarded to the Financial Supervision Commission, a company engaged in the regulated market and to the public via news agency in accordance with the law.

## ABBREVIATED BALANCE REPORT

### BALANCE SHEET

| BALANCE SHEET                                      | PLN in thds                            |   | EUR in thds                                      |  |
|--|--|---|--|--|
|  | As of 31.03.2018 end of quarter / 2018 | As of the end of the previous quarter / | As of 31.12.2017 end of the previous year / 2017 | As of 31.03.2017 end of quarter / 2017 |
| <b>ASSETS</b>                                      |  |   |  |  |
| I. Fixed assets                                    | 60,975                                 |   | 60,286   | 61,696                                 |
| 1. Intangible assets including:                    | 462                                    |   | 478  | 506                                    |
| 2. Tangible fixed assets                           | 59,851                                 |   | 59,075   | 60,681                                 |
| 3. Long-term prepayments                           | 662                                    |   | 733  | 509                                    |
| 3.1. Deferred tax asset                            | 658                                    |   | 726  | 501                                    |
| 3.2. Other prepayments                             | 4                                      |   | 7  | 8                                      |
| II. Current assets                                 | 16,887                                 |   | 33,061   | 20,421                                 |
| 1. Inventories                                     | 2,055                                  |   | 1,781  | 1,275                                  |
| 2. Short-term receivables                          | 10,447                                 |   | 23,323   | 12,077                                 |
| 2.1. From other entities                           | 10,447                                 |   | 23,323   | 12,077                                 |
| 3. Short-term investments                          | 3,624                                  |   | 7,618  | 6,350                                  |
| 3.1. Short-term financial assets                   | 3,624                                  |   | 7,618  | 6,350                                  |
| a) Monetary assets and cash equivalents            | 3,624                                  |   | 7,618  | 6,350                                  |
| 4. Short-term prepayments and accrued income       | 761                                    |   | 339  | 719                                    |
| III. Own shares (stocks)                           |  |   |  | 75                                     |
| Total assets                                       | 77,862                                 |   | 93,347   | 82,192                                 |
| <b>LIABILITIES</b>                                 |  |   |  |  |
| I. Equity  | 52,413                                 |   | 52,138   | 50,542                                 |
| 1. Share capital                                   | 3,000                                  |   | 3,000  | 3,000                                  |
| 2. Reserve capital                                 | 44,378                                 |   | 44,378   | 37,895                                 |
| 3. Other reserve capitals                          |  |   |  | 5,000                                  |
| 4. Profit (loss) from previous years               | 4,760                                  |   | -971   | 3,749                                  |
| 5. Net profit (loss)                               | 275                                    |   | 5,731  | 898                                    |
| II. Liabilities and provisions for liabilities     | 25,449                                 |   | 41,209   | 31,650                                 |
| 1. Provisions for liabilities                      | 902                                    |   | 2,355  | 907                                    |
| 1.1. Deferred income tax provision                 | 86                                     |   | 78   | 24                                     |
| 1.2. Provision for retirement and similar benefits | 665                                    |   | 665  | 615                                    |
| a) long-term                                       | 220                                    |   | 220  | 208                                    |

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|   |           |  |           |           |
|---|-----------|--|-----------|-----------|
| b) short-term                             | 445       |  | 445       | 407       |
| 1.3. Other provisions                     | 151       |  | 1,612     | 268       |
| a) Long-term                              |           |  |           | 128       |
| b) Short-term                             | 151       |  | 1,612     | 140       |
| 2. Long-term liabilities                  | 6,753     |  | 7,110     | 9,858     |
| 2.1. To other entities                    | 6,753     |  | 7,110     | 9,858     |
| 3. Short term liabilities                 | 11,473    |  | 24,662    | 14,003    |
| 3.1 To other entities                     | 11,473    |  | 24,662    | 14,003    |
| 4. Prepayments and accrued income         | 6,321     |  | 7,082     | 6,882     |
| 4.1. Other prepayments and accrued income | 6,321     |  | 7,082     | 6,882     |
| a) Long-term                              | 5,776     |  | 5,911     | 6,321     |
| a) Short-term                             | 545       |  | 1,171     | 561       |
| Total liabilities                         | 77,862    |  | 93,347    | 82,192    |
|   |           |  |           |           |
| Book value                                | 52,413    |  | 52,138    | 50,542    |
| Number of shares                          | 3,000,092 |  | 3,000,092 | 3,000,092 |
| Book value per share (PLN)                | 17.47     |  | 17.38     | 16.85     |

Note! In case of reports for the first quarter of the financial year, only the first column (data for the end of the first quarter of the current financial year), the third column (data for the end of the previous financial year) and the fourth column (data for the end of the first quarter of the previous financial year) should be filled in.

## OFF-BALANCE SHEET ITEMS

| OFF-BALANCE SHEET ITEMS   | PLN in thds                            |   |   |                                       |
|---|--|---|---|---------------------------------------|
|   | As of 31.03.2018 end of quarter / 2018 | As of the end of the previous quarter / | As of 31.12.2017/ end of the previous year / 2017 | As of 31.03.2017 end of quarter /2017 |
| From remaining entities (on account of)                                     |  |   |   |                                       |
| received guarantees and warranties  |  |   |   |                                       |
| 1. Contingent liabilities   | 1,281                                  |   | 981   | 4,129                                 |
| From remaining entities, in which the Issuer holds its share in the capital |  |   |   |                                       |
| 1.1. To other entities (on account of)                                      |  |   |   |                                       |
| - received guarantees and securities  | 1,281                                  |   | 981   | 4,129                                 |
| Off-balance items in total  | 1,281                                  |   | 981   | 4,129                                 |

**Note!** In case of reports for the first quarter of the financial year, only the first column (data for the end of the first quarter of the current financial year), the third column (data for the end of the first quarter of the previous financial year) and the fourth column (data for the end of the first quarter of the previous financial year) should be filled in.

## PROFIT AND LOSS ACCOUNT

| PROFIT AND LOSS ACCOUNT | PLN in thds |
|-------------------------|-------------|
|                         |             |

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|   | 1 <sup>st</sup> quarter/<br>2018, from<br>01.01.2018<br>until<br>31.03.2018 | quarters<br>Cumulatively/<br>from until | 1 <sup>st</sup> quarter/<br>2017, from<br>01.01.2017 until<br>31.03.2017 | quarters,<br>Cumulatively/<br>from until |
|---|---|---|--|--|
| I. Net income from sales of products, goods and materials, including: | 22,046  |   | 19,752   |  |
| 1. Net income from sales of products                                  | 11,624  |   | 13,277   |  |
| 2. Net income from sales of goods and materials                       | 10,422  |   | 6,475  |  |
| II. Costs of sold products, goods and materials, including:           | 17,862  |   | 15,199   |  |
| 1. Manufacturing cost of sold products                                | 8,640   |   | 9,134  |  |
| 2. Value of sold goods and materials                                  | 9,222   |   | 6,065  |  |
| III. Gross profit (loss) on sales                                     | 4,184   |   | 4,553  |  |
| IV. Sales costs   | 898   |   | 704  |  |
| V. General and administrative costs                                   | 3,047   |   | 2,632  |  |
| VI. Profit (loss) on sales  | 239   |   | 1,217  |  |
| VII. Remaining operating revenues                                     | 189   |   | 188  |  |
| 1. Profit on disposal of non-financial fixed assets                   | 15  |   | 23   |  |
| 2. Subsidies  | 138   |   | 144  |  |
| 3. Other operating revenues   | 36  |   | 21   |  |
| VIII. Remaining operating expenses                                    | 14  |   | 101  |  |
| 1. Other operating costs  | 14  |   | 101  |  |
| IX. Profit (loss) on operation activity                               | 414   |   | 1,304  |  |
| X. Financial revenues   | 47  |   | 36   |  |
| 1. Interest, including:   | 15  |   | 24   |  |
| 2. Other  | 32  |   | 12   |  |
| XI. Financial costs   | 111   |   | 215  |  |
| 1. Interest, including  | 109   |   | 145  |  |
| 2. Other  | 2   |   | 70   |  |
| XII. Gross profit (loss)  | 350   |   | 1,125  |  |
| XIII. Income tax  | 75  |   | 227  |  |
| a) current value  |   |   | 77   |  |
| a) deferred value   | 75  |   | 150  |  |
| XIV. Net profit (loss)  | 275   |   | 898  |  |
| Net profit (loss) (annual)  | 5,108   |   | 4,976  |  |
| Weighted average number of common shares                              | 3,000,092   |   | 3,000,092  |  |
| Profit (loss) per common share (PLN)                                  | 1,70  |   | 1,66   |  |

## STATEMENT OF CHANGES IN EQUITY

| STATEMENT OF CHANGES IN EQUITY | PLN in thds   |  |  |  |
|--------------------------------|---|--|--|--|
|                                | 1 <sup>st</sup> quarter/<br>2018, from<br>01.01.2018<br>until<br>31.03.2018 | quarter(s),<br>Cumulatively/<br>from until | Year 2017, from<br>01.01.2020until<br>31.03.2017 | quarter(s),<br>Cumulatively/<br>from until |
|                                |   |  |  |  |

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|   |        |  |        |        |
|---|--------|--|--------|--------|
| I. Shareholders' equity at the beginning of the period (BO)   | 52,138 |  | 49,644 | 49,644 |
| I.a. Restated equity at the beginning of the period (BO)  | 52,138 |  | 49,644 | 49,644 |
| 1. Share capital at the beginning of the period   | 3,000  |  | 3,000  | 3,000  |
| 1.1. Share capital at the end of the period   | 3,000  |  | 3,000  | 3,000  |
| 2. Supplementary capital at the   | 44,378 |  | 37,895 | 37,895 |
| 2.1. Changes of reserve capital   |        |  | 6,483  |        |
| a) increase (due to)  |        |  | 6,483  |        |
| - from profit-sharing above the statutory minimum   |        |  | 1,427  |        |
| - termination of the share buy-back programme   |        |  | 5,000  |        |
| - sale of own shares at a price higher than the purchase price  |        |  | 56     |        |
| 2.2. Supplementary capital at the end of period   | 44,378 |  | 44,378 | 37,895 |
| 3. Remaining reserve capitals at the beginning of the period  |        |  | 5,000  | 5,000  |
| a) decrease (due to)  |        |  | 5,000  |        |
| -   |        |  | 5,000  |        |
| 3.1. Remaining reserve capitals at the end of the period  |        |  | 0      | 5,000  |
| 4. Profit (loss) from previous years at the beginning of the period                                   | 4,760  |  | 3,749  | 3,749  |
| 4.1. Profit from previous years at the beginning of the period  | 5,731  |  | 4,720  | 4,720  |
| 4.2. Profit from previous years at the beginning of the period, restated                              |        |  | 4,720  | 4,720  |
| a) decrease (due to)  |        |  | 4,720  |        |
| - write-off on reserve capital  |        |  | 1,427  |        |
| - dividend  |        |  | 3,293  |        |
| 4.3. Profit from previous years at the end of the period  | 5,731  |  | 0      | 4,720  |
| 4.4. Loss from previous years at the beginning of the period  | 971    |  | 971    | 971    |
| 4.5. Loss from previous years at the beginning of the period, restated                                |        |  | 971    | 971    |
| 4.6. Loss from previous years at the end of the period  | 971    |  | 971    | 971    |
| 4.7. Profit (loss) from previous years at the end of the period                                       | 4,760  |  | -971   | 3,749  |
| 5. Net result   | 275    |  | 5,731  | 898    |
| a) net profit   | 275    |  | 5,731  | 898    |
| II. Shareholders' equity at the end of the period (BZ )   | 52,413 |  | 52,138 | 50,542 |
| III. Shareholders' equity at the end of the period after proposed profit distribution (loss coverage) | 48,813 |  | 48,538 | 47,249 |

## CASH FLOW STATEMENT

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| CASH FLOW STATEMENT   | PLN in thds  |  |  |  |
|---|--|--|--|--|
|   | 1st quarter/2018,<br>from 01.01.2018<br>until 31.03.2018 | quarters,<br>Cumulatively/<br>from until | 1 <sup>st</sup> quarter/2017,<br>from 01.01.2017<br>until 31.03.2017 | quarters,<br>Cumulatively/<br>from until |
| <b>A. Cash flows from operating activities</b>                      |  |  |  |  |
| I. Net profit (loss)  | 275  |  | 898  |  |
| II. Total adjustments   | -1,034   |  | -521   |  |
| 1. Amortization   | 1,404  |  | 1,542  |  |
| 2. Interest and profit shares (dividend)                            | 109  |  | 145  |  |
| 3. (Profit) Loss from investment activity                           | -15  |  | 12   |  |
| 4. Changes to reserves  | -1,453   |  | -1,311   |  |
| 5. Changes to inventories   | -274   |  | -385   |  |
| 6. Changes to receivables   | 12,876   |  | 14,140   |  |
| 7. Changes to short-term liabilities, excluding borrowings and bank | -12,563  |  | -14,421  |  |
| 8. Changes in prepayments   | -1,113   |  | -231   |  |
| 9. Other corrections  | -5   |  | -12  |  |
| III. Net cash flows from operating activities (I+/-II) – indirect   | -759   |  | 377  |  |
| <b>B. Cash flows from investment activities</b>                     |  |  |  |  |
| I. Inflows  | 82   |  | 23   |  |
| 1. Disposal of intangible assets and tangible fixed assets          | 16   |  | 2  |  |
| 2. Other investment inflows   | 66   |  | 21   |  |
| II. Outflows  | 1,524  |  | 362  |  |
| 1. Purchase of intangible assets and tangible fixed assets          | 1,124  |  | 357  |  |
| 2. Other investment inflows   | 400  |  | 5  |  |
| III. Net cash flow from financial activities (I-II)                 | -1,442   |  | -339   |  |
| <b>C. Cash flow from financial activity</b>                         |  |  |  |  |
| I. Outflows   | 1,473  |  | 1,527  |  |
| 1. Payments of credits and loans                                    | 962  |  | 962  |  |
| 2. Payments of dues resulting from financial leasing contracts      | 366  |  | 360  |  |
| 3. Interest   | 145  |  | 205  |  |
| II. Net cash flow from financial activities (I-II)                  | -1,473   |  | -1,527   |  |
| D. Total net cash flows (A.III+/-B.III+/-C.III)                     | -1,435   |  | -3,028   |  |
| E. Balance sheet change in financial assets, including:             | -1,435   |  | -3,028   |  |
| F. Monetary assets at the beginning of the period                   | 7,785  |  | 8,022  |  |
| G. Monetary assets at the end of the period (F+/- D), including     | 6,350  |  | 4,994  |  |

## ADDITIONAL INFORMATION

| File | Description |
|------|-------------|
|------|-------------|

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|   |  |
|---|--|
| Information in accordance with par. 66 sec. 4 and 5 SAQ 1 2018_tlx.pdf (included) |  |
|---|--|

## OTHER INFORMATION

| File   | Description |
|--|-------------|
| Information in accordance with par.66 sec. 8 SAQ 1 2018_tlx.pdf (included) |             |

| <b>SIGNATURES OF PERSONS REPRESENTING THE COMPANY</b> |                     |  |           |
|---|---------------------|--|-----------|
| Date  | Name and last name  | Position/Function                      | Signature |
| 2018-05-30  | Janusz Gocałek      | President of the Management Board      |           |
| 2018-05-30  | Jacek Klauziński    | Vice President of the Management Board |           |
| 2018-05-30  | Andrzej Rózga       | Vice President of the Management Board |           |
| 2018-05-30  | Rafał Szalek        | Member of the Management Board         |           |
| 2018-05-30  | Radosław Wesółowski | Member of the Management Board         |           |